Message Text

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INFO OCT-01 EA-07 ISO-00 SP-02 USIA-06 AID-05 EB-07 NSC-05 EPG-02 TRSE-00 SS-15 STR-04 OMB-01 CEA-01 CIAE-00 COME-00 FRB-03 INR-07 NSAE-00 XMB-02 OPIC-03 LAB-04 SIL-01 IGA-02 L-03 H-01 PA-01 PRS-01 ITC-01 /097 W

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FM AMEMBASSY BONN

TO SECSTATE WASHDC 8556

INFO AMEMBASSY LONDON

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DEPARTMENT PASS TREASURY, FRB AND CEA

E.O. 11652: N/A

TAGS: ECON, EFIN, GW LIMITED OFFICIAL USE

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SUBJECT: GOVERNMENT'S VAT INCREASE PROPOSAL SOFTENED

SUMMARY: BOWING TO THE INEVITABLE, THE GOVERNMENT CUT BACK ONE POINT ON ITS PROPOSAL FOR A VAT INCREASE IN 1978. THE PROPOSED PACKAGE OF TAX MEASURES NOW EQUALLY BALANCES INCREASED BURDENS WITH RELIEF. FISCAL, ECONOMIC AND POLITICAL FACTORS ALL PLAYED A ROLE IN THIS

DECISION, WITH THE FINAL CHAPTER YET TO BE WRITTEN.
SOME COMPROMISE NOW SEEMS POSSIBLE. END SUMMARY.

- 1. THE SPD AND FDP COALITION PARTNERS HAVE AGREED TO MODIFY THEIR PROPOSAL TO INCREASE THE VALUE ADDED TAX BEGINNING JANUARY 1978. THEY WILL NOW PUSH FOR A ONE PERCENTAGE POINT INCREASE (RAISING THE RATE FROM 11 TO 12 PERCENT) RATHER THAN THE TWO PERCENTAGE POINT HIKE THEY HAD BEEN PREVIOUSLY URGING UNDER FINANCE MINISTER APEL'S LEADERSHIP. THIS HALVING OF THE PROPOSED JUMP IN THE RATE MEANS THAT IF IT IS EVENTUALLY LEGISLATED, THE RESULTANT INCREASED REVENUES IN 1978 WOULD BE DM 5.25 BILLION. LEFT UNCHANGED AS PART OF THE GOVERNMENT'S TAX PACKAGE PROPOSAL IS TAX RELIEF TOTALING DM 5.1 BILLION. THE NET RESULT, THEN, OF THE GOVERNMENT'S MODIFIED PROPOSAL IS NEUTRAL RATHER THAN CONTRACTIONARY AS PUT FORTH IN THE EARLIER FORM.
- 2. THE GOVERNMENT CITES CHANGING FISCAL/ECONOMIC CONDITIONS FOR ITS REVISED POSITION ON THE VAT INCREASE. THE DM 3.7 BILLION GREATER THAN PREVIOUSLY ANTICIPATED ESTIMATED OVERALL 1977 TAX REVENUES, THEY SAY, MAKES LESS FISCALLY URGENT THE FULL RISE NEXT YEAR. ON THE OTHER HAND, THE CYCLICAL SITUATION NOW FORESEEN FOR NEXT YEAR WOULD MAKE THE ADDITIONAL TAX BURDEN LESS ADVISABLE THAN ORIGINALLY THOUGHT. ON THIS LATTER POINT THERE HAS BEEN VIRTUAL UNANIMOUS AGREEMENT OUTSIDE GOVERNMENT FOR SOME TIME.

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3. WHETHER THE NEW GOVERNMENT TAX PROPOSAL WILL FARE ANY

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INFO AMEMBASSY LONDON

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BETTER THAN THE PREVIOUS ONE, WHICH WAS BLOCKED IN THE OPPOSITION-CONTROLLED BUNDESRAT, REMAINS TO BE SEEN. LIMITED OFFICIAL USE

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MUCH POLITICAL NEGOTIATION YET REMAINS. KEY TO THE OUTCOME IS THE POSITION OF THE GOVERNMENTS OF LOWER SAXONY AND THE SAARLAND, BOTH OF WHICH HAVE FDP-CDU COALITIONS. PREVIOUSLY THESE TWO STATES WERE FULLY ALIGNED WITH THE CDU/CSU CONTROLLED STATES ON THIS ISSUE SO THAT THE OPPOSITION COULD EASILY BLOCK 26 TO 15 THE GOVERNMENT'S TAX PACKAGE IN THE BUNDESRAT. IF THESE TWO STATE GOVERNMENTS CAN BE PERSUADED TO GO ALONG WITH THE NEW TAX PACKAGE FORMULA AND THE CDU/CSU STATES REMAIN OPPOSED, THE BILL WOULD OBTAIN BUNDESRAT APPROVAL BY A 23 TO 18 VOTE MARGIN. THE LOWER SAXONY OFFICIALS (KIEP) HAVE SO FAR REACTED WITH WHAT APPEARS SYMPATHY, SUGGESTING A COMPROMISE POSSIBILITY. ON THE OTHER HAND, CDU ECONOMIC SPOKESMAN STOLTENBERG HAS REITERATED OPPOSITION TO ANY VAT INCREASE. CSU LEADER STRAUSS HAS

YET TO BE HEARD FROM, BUT PREVIOUSLY HAD INDICATED THAT A PACKAGE PROVIDING FULLY OFFSETTING COMPENSATION ON THE TAX RELIEF SIDE FOR ANY VAT INCREASE WOULD NOT BE OPPOSED BY HIM. LINKED TO THE ISSUE IS THE STILL UNRESOLVED QUESTION OF THE SPLIT OF VAT PROCEEDS BETWEEN THE FEDERAL AND STATE GOVERNMENTS. THE FEDERAL GOVERNMENT MIGHT HAVE TO CEDE A BIT IN ITS DEMANDS FOR A LARGER SHARE IN ORDER TO BUY BUNDESRAT APPROVAL. MEANWHILE. THE BARGAINING GOES ON.

4. A FINANCE MINISTRY SOURCE TELLS US THAT
THE CURRENT GOVERNMENT POSITION ON THIS ISSUE IS NOT
LIKELY TO BE THE LAST ONE IN WHAT MUST BE CONSIDERED
A CONTINUING BARGAINING PROCESS. HE SAID THAT
ADDITIONAL TAX RELIEF MEASURES COULD BE TACKED ON
SUBSEQUENTLY TO SWEETEN THE DEAL. HE THOUGHT THAT THESE
WOULD HAVE TO MAINTAIN SOME "SOCIALLY SYMETRICAL"
BALANCE, HOWEVER, AND NOT BE SOLELY DIRECTED TOWARD
THE ENTREPENEURIAL SECTOR DUE TO CERTAIN SPD FACTIONS
WHICH ALREADY FEEL UNHAPPY WITH THE CURRENT ARRANGEMENTS.
THESE LATTER PROVISIONS CALL FOR TAX RELIEF OF DM 2
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BILLION FOR BUSINESS AND DM 3 BILLION FOR INDIVIDUALS IN 1978. STOESSEL

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ONE POINT ON ITS PROPOSAL FOR A VAT INCREASE TAGS: ECON, EFIN, GE

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